

Confusion and the lack of transparency:

1. On green transition process:

What are my options?
Which steps are needed to take,
depending on the level of
operation and maturity?
Is the switch really worth it?

energy transition roadmap
making the green transition
process transparent with
answering diverse company
maturity and situations

2) On the supplier side:

*Which suppliers to be used in
which part of the energy
transformation process?
How accessible or reliable these
suppliers are?*

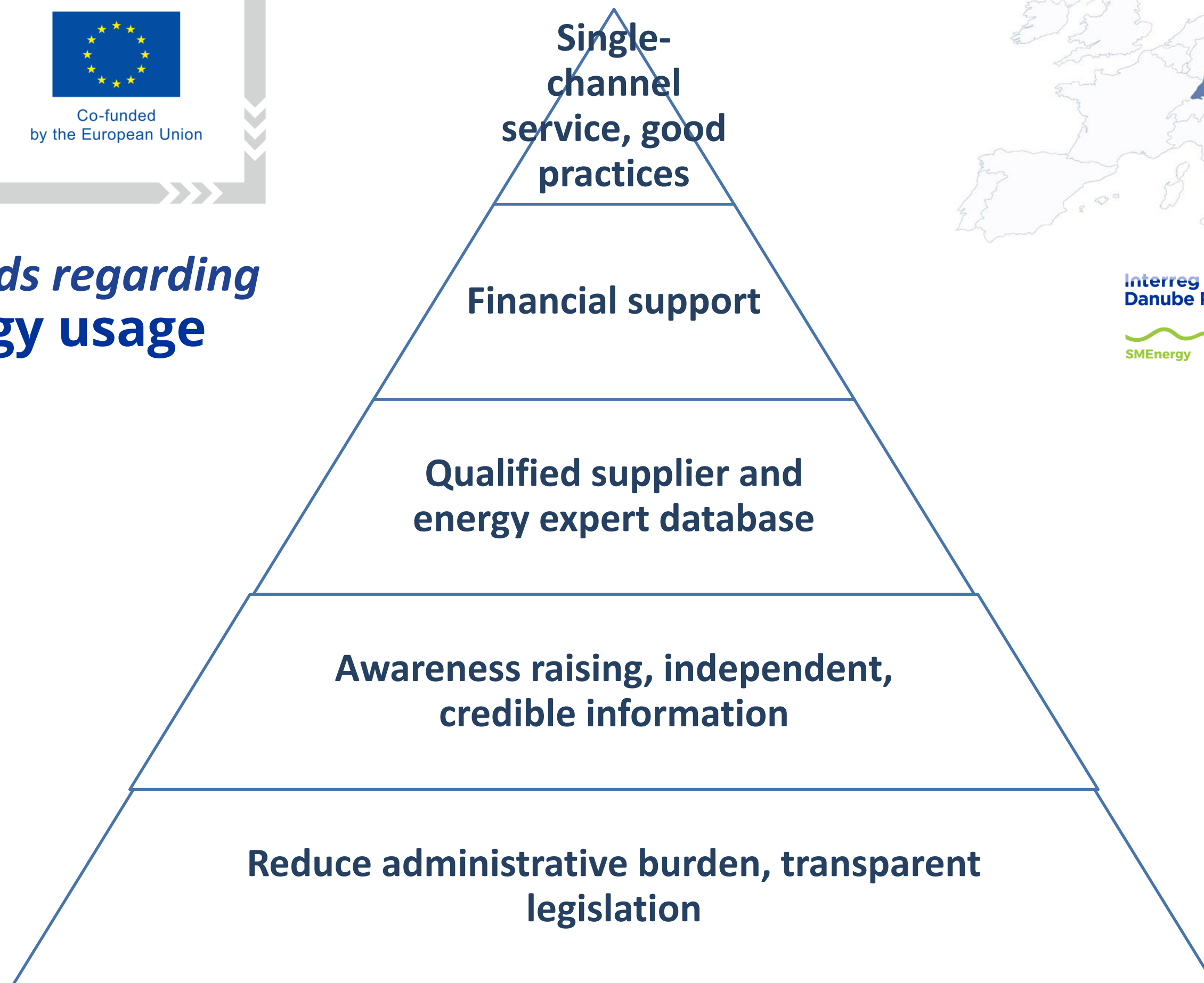
supplier database:
Structured, transparent, suppliers
connected to the transition steps
and implementation needs

3) On support:

*Who do I go to for help, what will I get,
and how much will it cost me? How have
others done this? Who are the actors
here?*

creating GEKOS:
regional/countrywide single-channel
service centers to support energy-
intensive SMEs

Hierarchy of SME Needs regarding renewable energy usage



Based on desk researches, and
interviews done by SMEnergy
partners in 2024